



HARVEST 2020 SHELBYVILLE NEWSLETTER

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(Would you like to receive a copy of a previous edition? Let Shirley know!)



CORN RECEIVING

Corn receiving is currently M-F, 6:30am-4:00pm.

Please continue to check our Cash Bid website for updates regarding harvest receiving hours or call for more information.

Christine Poole: 765-721-7359

Matt Mathis: 765-721-7532

Michelle Patton: 765-721-7239

Doug Reed: 765-721-7362

Scalehouse: (Shirley) 317-699-4117

POET'S MISSION

Our mission is to be good stewards of the Earth by converting renewable resources to energy and other valuable goods as effectively as humanly possible.



"I would rather be on my farm than be emperor of the world."

George Washington

COVID-19 UPDATE



CURRENT COVID-19 UPDATES AT SHELBYVILLE

- All checks will be mailed or direct deposit (ACH). Please let us know if you need to set-up direct deposit so you are ready for your next settlement.
- **To slow the spread of COVID-19, DO NOT ENTER ANY BUILDING** if you are not feeling well or:
 - Have had a fever within the last 48 hours
 - Have a cough
 - Have shortness of breath
 - Have yourself or been in contact with someone who has:
 - In the last 14 days, tested positive for COVID-19
 - In the last 30 days, traveled out of the country (or on a cruise ship)
 - In the last 30 days, traveled to an area identified as high risk by the CDC
- POET Visitors, notify your POET Contact via phone/email to determine an alternative plan.
- Please note, as we continue to navigate through the COVID-19 pandemic, we may implement other changes that will be posted at the facility and/or online. The health and safety of our POET team and customers is important to us! For the latest information on the Novel Coronavirus in Indiana, please visit <https://www.coronavirus.in.gov>

LINKS OF INTEREST

Wondering what all the new construction and tanks are as you drive back to the dumps? Are you sipping your favorite soda as you go by? Click here to learn more POET and capturing CO₂: <https://poet.com/co2>



[Click here and check out a cool video showing the effect a few months of lower emissions had on our world.](#)

From the Grain Buyer Desk...



THOUGHTS FROM THE GRAIN BUYER...

Harvest is fast approaching!!!!

Christine, Doug, Michelle, Shirley and I want to thank all of you that delivered corn to POET Shelbyville. We know 2020 has been a crazy year with COVID-19 and all of our lives have been turned upside down. We will get through this together and find the “new normal.” We couldn’t have gotten the plant going without the corn you have delivered! Just know we appreciate you and we strive to be as efficient as possible and make everyone’s visit to the plant as pleasant as possible.

That being said, let’s look towards harvest. In this issue, Shirley has made a “Harvest Checklist”. Please review her list to see if anything needs to be done. I think one of the most important things is to let us know of any new splits and new landlords. This will allow us to have accounts set up for them before corn is delivered. The goal is to keep the line moving at the probe as efficiently as possible. If you need scan cards let us know. If you want to be added to the text group let us know. We will text out updated hours bids etc. Call or email (Matt, Doug or Shirley) any new info so we can get it entered. We will keep the website updated with hours, bids, etc.

As truck volume picks up, please observe the 10 MPH posted speed limit through the facility. We will have more Ethanol trucks and feed trucks coming in along side of corn trucks. Please alternate feed trucks and corn trucks when both are in line. Reminder there is no smoking on POET grounds.

As we work through the COVID-19 challenges, we would like to get out and visit with you at your farm. We are more than willing to wear masks and social distance. If you would like to set up a farm visit anytime please call or email us. These personal meetings allow us to show you what programs POET has to offer and it gives you the privacy to ask any questions and discuss your farming operation. PLEASE DO NOT HESITATE TO CALL AND SET UP A TIME!!!!!!

We also look forward to scheduling meetings after harvest to go over markets and what tools POET can offer you to price your grain. Some of those tools are programs like Market Manager, Average Price, and one of my favorites the Accumulator. I look forward to the opportunity to put names to faces and discuss the programs.

Have a Safe Harvest!!!! ~Matt Mathias, Senior Grain Buyer



Introducing our new Grain Buyer....Doug Reed

Hello! I would like to introduce myself as the new grain buyer at POET Shelbyville. I bring 35+ years of grain buying experience at various locations with the last 6 being with POET. I look forward to working with you and your grain marketing needs, contract options, and answering any questions you may have. Please feel free to contact me by phone or email. I look forward to hearing from you!

Wishing you a Safe Harvest! ~Doug Reed, Grain Buyer

Market News and Updates

MARKET MANAGER 2021-2022 CROP

Program:	Dec 2021 Prog #12	July 2022 Prog #13	July 2022 Prog #14
Pricing Period:	1/4/2021—11/26/2021	1/4/2021—6/24/2022	6/14/2021—6/24/2022
Delivery Window:	Sep '21—Aug '22	Sep '21—Aug '22	Sep '21—Aug '22
Futures Month:	Dec '21 (CZ21)	July '22 (CN22)	Jul '22 (CN22)
Pricing Months:	10.5 Months	17.5 Months	12.5 Months
Fee Per Bushel:	\$.10	\$.10	\$.10
Sign Up Deadline:	Dec 21, 2020	Dec 21, 2020	Jun 7, 2021

Market Manager August Update

Prog #9 Vs Dec '20: 96% priced @ \$3.68 vs CBOT @ \$3.5775

Prog #10 vs July '21: 86% priced @ \$3.88 vs CBOT @ \$3.78

Prog #11 vs July '21: 33% priced @ \$3.73 vs CBOT @ \$3.78

DECEMBER 2020 CORN FUTURES



MARCH 2021 CORN FUTURES



From the Scalehouse...

Our 4-legged friends are not the only ones watching us this harvest season! Keep your eyes out for little (and big) ones before moving! Keep rested and hydrated! Remember we have to share the roads with the drivers and they with us! Be safe and have a great harvest!



A View from the Scalehouse...

Can't wait to see you all again and those bushels of beautiful Indiana corn!

Would you like to receive our daily text or email updates? Please call 317-694-4117 or email me at

Shirley.matlock@poet.com or visit <http://shb.poetgrain.com/>

We love to see photos of our farmers, fields, and life on our great Indiana farms! Please send pictures to Shirley.matlock@POET.com to be considered for a future newsletter!

HARVEST CHECKLIST...

- Sign-up for our text alerts!** Not only will you receive the most current bids, but information regarding special hours and important information regarding corn receiving.
- Please be aware of traffic flow changes that may take place. Watch for additional signage and lane markings. *Reminder: Speed limit is 10MPH*
- Have you set-up direct deposit? It is the quickest, least contact, way of receiving payment. Settlements are processed on *Tuesdays and Thursdays*; please let us know if you would like paid. Forms are available at the scalehouse window, via email, and on our Cash Bid page for your convenience.
- Do you have additional splits with partners or landlords that have not been set-up? Please contact your grain buyer or the scale house. You are welcome to drop-them off to us anytime. Please include name, address, telephone, split percentage, and if the checks are to be held or paid.)
- Please let us know when you come to the inbound scale if there are any splits that need to be applied and if it is a contract or spot sell. We want to ensure your tickets are correct before you leave. It is helpful if you have the splits on something you can hold up for us to read.
- Do you have a card for each truck? Please let us know if we need to have any ready for pick-up. Your drivers can stay with their trucks and pick-up at the window.
- If you are directed to a certain pit, please make sure to look at the sign above the door and wait to be directed to unload.
- Port-o-lets are available for your convenience at the north end of the Scalehouse.
- Reminder: Smoking is NOT permitted on POET property at anytime, including in your vehicle.
- Be patient and be kind! We want everyone to have a safe harvest from the fields to POET and home!
- Thank you for choosing POET Shelbyville for your corn!

Contacts



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www.POET.com/shelbyville

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